BURNING ECONOMIC ISSUES









- National grid temporary collapse
- On grid power output at 3,475MWh/hr January 2nd



Brent oil hits 3-year high (\$68.13pb) on Iran tensions, upbeat economic data



\$6bn oil swap deal to be reviewed



- Diesel price flat at N195/litre
- Parallel market flat at N363/\$



ECONOMIC NEWS







Bad News



National grid collapse



Fuel scarcity persists in many states



Good News

T/Bill rates decline marginally (91 day – 13.41%p.a., 364 day – 13.89%p.a.)





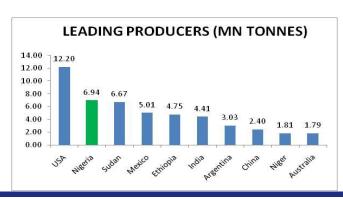
COMMODITY IN FOCUS - SORGHUM



- •Total global production (2016): 63.93mn tones (\$51.71bn)
- •World's top producers: USA, Nigeria, Sudan, Mexico
- •World's top consumers: Mexico, China, Japan
- •Global sorghum prices to decline by 0.87% in 2018



•Uses: ethanol/biofuel production, barley substitute, livestock feed, breakfast cereals







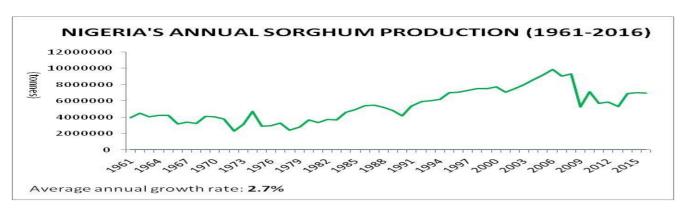
Source: FAOSTAT, FDC Think Tank

Source: Economist Intelligence Unit, FDC Think Tank



SORGHUM PRODUCTION IN NIGERIA

- •Total output (2016): 6.94mn tonnes (\$5.61bn), 11% of global production
- •Potential production: approximately 13mn tonnes (\$11bn)
- •Rank in production: Global- 2nd, Africa 1st
- •Major producing states: Zamfara, Niger, Plateau, Katsina
- •Consumers in the FMCG sector: Nigerian Breweries, Guinness, International Brewery, Flour Mills, Livestock Feeds





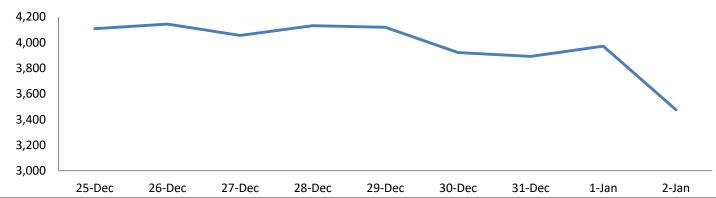
POWER GENERATION ANALYSIS & IMPACT



January 02nd: Average power output sent was 3,475MWh/hour (down 495MWh/h)

- •Gas constraint was 2,675MW; line constraint was 58MW, frequency management constraints was 0MW, water management constraint was 290MW,
- •Naira equivalent of power loss: N1.31bn (annualised at N478.15bn)
- •System collapse occurred on January 2& 3 resulting from loss of generation capacity







DOMESTIC COMMODITY PRICE MOVEMENT

| | CURRENT PRICES(LAG | | AGOS) | Lagos Price | |
|-----------------------|--------------------|-----------------|--------------------|-------------|-------------|
| Commodities | CURRENT PRICES | PREVIOUS PRICES | DIRECTIONAL CHANGE | 1 year Low | 1 year High |
| Palm Oil (25L) | N13,000 | N13,000 | \iff | N6,000 | N25,000 |
| Semolina(10kg) | N1,800 | N1,800 | \Leftrightarrow | N1,800 | N3,500 |
| New Yam(small tuber) | N400 | N400 | \Leftrightarrow | N400 | N900 |
| Tomatoes (50kg) | N8,000 | N8,000 | \Leftrightarrow | N8,000 | N28,000 |
| Garri (50kg) | N10,500 | N10,500 | \Leftrightarrow | N8,000 | N16,000 |
| Rice (50kg) | N15,500 | N16,000 | | N13,500 | N22,000 |
| Flour (50kg) | N9,600 | N9,600 | \iff | N8,500 | N11,000 |
| Sugar (50kg) | N16,000 | N16,000 | \Leftrightarrow | N8,000 | N20,000 |
| Beans (Oloyin) (50kg) | N27,000 | N27,000 | \Leftrightarrow | N12,000 | N34,000 |
| Cement (50kg) | N2,500 | N2,500 | \Leftrightarrow | N1,400 | N2,700 |



Price Elasti

Price Inelastic





CONSUMER GOODS - CURRENT PRICE LAGOS

| GOODS | Street price | Supermarket price | % difference |
|--------------------|--------------|-------------------|--------------|
| | | | |
| Pepsi (50cl) | N100 | N90 | -10% |
| Beer (60cl) | N250 | N280 | -10.71% |
| Bread Loaf | N350 | N400 | -12.5% |
| Indomie (1 carton) | N1,900 | N2,100 | -15.5% |
| Gala (big size) | N100 | N100 | 0% |

Domestic prices remain flat



STOCK MARKET

- NSE ASI 1.28% to 38,676.12pts
- •Consumer goods sub index 0.18% to 982.14pts

| | Share Prices (₦) | Daily % Change (Jan 03 – Jan 04) | YTD (%) |
|---------------|---------------------|--------------------------------------|---------------|
| Nestle | 1500.00 | 3.60 | 1 2.57 |
| Honeywell | 2.40 | 3.90 | 4.12 |
| Flourmill | 30.45 | 5.00 | 5.23 |
| Cadbury | 15.50 | 3.68 | 2.12 |
| NB | 136.00 | 0.74 | 1 .20 |
| Dangote Sugar | 21.95 | 0 .37 | 1.21 |
| Unilever | 41.99 | ←→ - | 1 0.65 |



OIL PRICES

Brent crude 0.43% to \$68.13pb



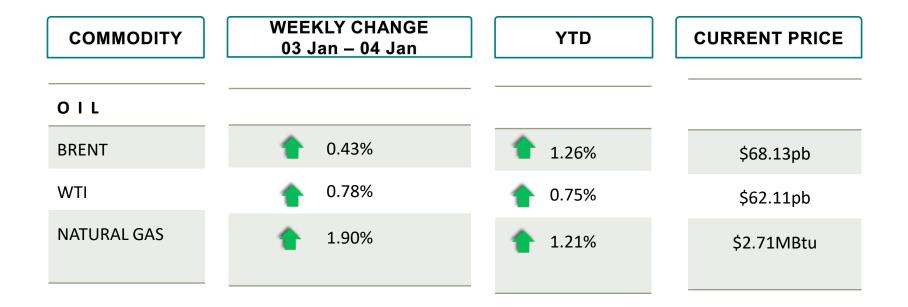
On upbeat economic data from the U.S and Europe

Strong OPEC compliance with output deal

Tensions in Iran continue to support prices



OIL MARKETS TODAY





AGRIC COMMODITIES

Wheat



- •Wheat futures down 1.12% to \$4.13/bushel
- •Favourable weather conditions increase supply

Corn



- •Corn futures down 0.07% to \$3.48/bushel
- •On reduced speculative demand for the grain

Cocoa



Sugar



- •Cocoa prices up 0.35% to \$1,870/mt
- Prices up on higherU.K demand for chocolates

- •Sugar prices down 1.29% to \$0.1377 pound
- •Due to lower output from Asian producing countries



OUTLOOK - OIL PRICES



- Rising shale production poses a threat to the recent rally
- Goldman Sachs forecasts oil to average \$62pb in 2018, 11% above the

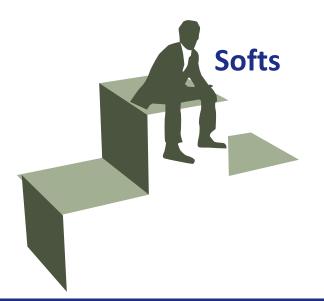
2017 average



OUTLOOK - AGRIC PRICES

Grains

High U.S output to keep prices down



SUGAR

 Forecast of lower sugar consumption in 2018 likely to keep prices depressed

COCOA

Prices to trade bearish on global supply glut

