

Burning Economic Issues



• Buhari assents to 2019 budget- N8.9ltrn

- Ministers ease out today
- Brent down 0.67% to 69.64pb, down 4.3% since May
- MTN market listing subject of unusual scrutiny
- Naira flat at N361/\$ (parallel market)



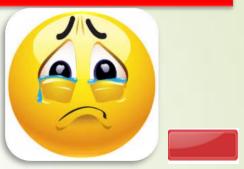
Impact

The Goodies



Retail diesel price flat at N230-N240/ltr

The Downers



- MTN investigation seen by market as a witch-hunt
- Will deter other investors from listing
- 5 companies have delisted, while 2 have listed in 2019
- Volatile power supply



Power Sector

May 27th

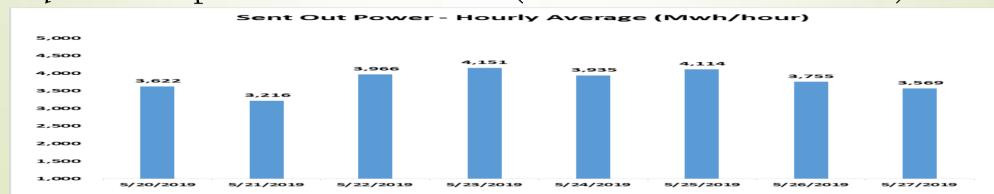
• Average power output: 3,569MW/h (down by 186MW/h)

- State Temperature(noo n-time)

 Abuja 32°C

 Kano 33°C

 Lagos 28°C
- Affected stations: Egbin (479.35MWh/hour ↓), Delta (263.70MWh/hour ↑), Kainji (272.33MWh/hour ↓).
- Gas constraints stood at 1,649MWh/h.
- Grid constraint was 1,050MWh/h.
- Water was 270MWh/h
- Naira equivalent of power loss: N1.43billion (annualized at N521.95billion)





Domestic Commodities Price Movement

Relatively Elastic Products

Commodities	Current Prices	Previous Month Prices	Directional Change	1-Year Low	1-Year High
Palm Oil (25l)	N9,000	N9,000		N6,000	N25,000
Semovita (10kg)	N3,000	N3,000		N1,800	N3,500
Old Yam (medium size)	N1,200	N900		N400	N1,900
Sugar (50kg)	N14,900	N14,900		N8,000	N20,000



Domestic Commodities Price Movement

Relatively Inelastic Products

Commodities	Current Prices	Previous Month Prices	Directional Change	1-Year Low	1-Year High
Garri (50kg) Yellow	N6,500	N6,250		N6,150	N16,000
Rice (50kg)	N15,000	N17,000	1	N13,000	N22,000
Flour (50kg)	N11,200	N11,000		N8,500	N11,200
Beans (Oloyin)(50kg)	N19,000	N18,000	1	N12,000	N34,000
Cement (50kg)	N2,550	N2,550		N1,400	N2,700
Tomatoes (50kg)	N18,000	N13,000		N6,000	N20,000
Pepper (bag)	N8,000	N7,000	1	N5,000	N15,000

• Most commodity prices increased due to impact of Ramadan and planting season







Consumer Goods – Current price

Goods	Street price	Supermarket price	% difference
Pepsi (50cl)	N100	N100	0%
Heineken beer (60cl)	N300	N330	-10.00%
Bread Loaf	N350	N400	-12.5%
Indomie (1 carton)	N2,000	N2,300	-15.0%
Gala (big size)	N100	N100	0%

Domestic food prices remain flat



Commodity in Focus - Milk Sources: animals (cows, goats), plants (soybeans, coconut, etc)

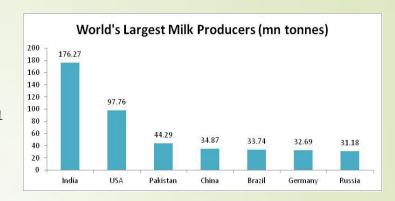
- •Forms: fresh, condensed, pasteurised, powdered
- •Positive correlation between livestock heads & milk production
- •Positive correlation between academic performance & milk consumption (protein)

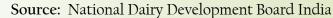


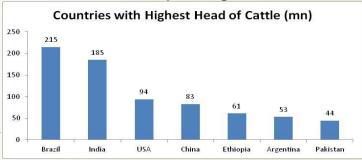
- •World's top producers of pasteurized milk: India, US, Pakistan
- •World's top producers of powdered milk: US, New Zealand,

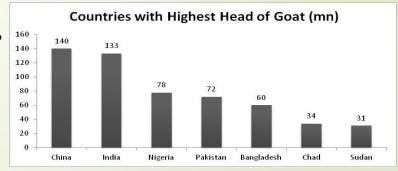
Germany

- •World's top producers of fresh milk: US, India, China, Brazil
- •World's top consumers: India, EU, US









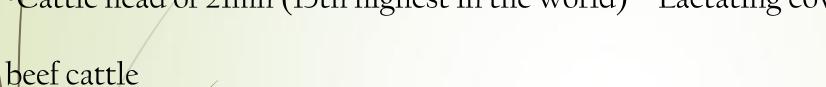
Source: FAOSTAT, FDC Think Tank

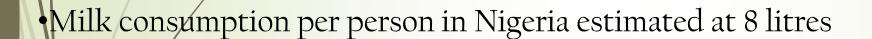


Milk Production in Nigeria

Nigeria's annual milk production is marginal

- Producing states Kwara, Kogi
- •Cattle head of 21mn (15th highest in the world) Lactating cows,





(EIU), below Middle East and Africa's average (43.6 litres)

- •Nigeria's annual milk import bill is estimated at \$1.3 billion.
- •Sources: New Zealand, Netherlands, Denmark









Milk Production in Nigeria

• Milk producers/users in Nigeria: FrieslandCampina

WAMCO (Peak, Three Crowns), Nestle (Nido, Milo),

Promasidor (Cowbell), Chi (Hollandia), Cadbury (Bournvita)

•Price of a carton of Peak milk has increased by 5% to N4,000 in

last 6 months

•Nestle and Cadbury's share prices have both declined by approx.

9% in the last 52 weeks









Financial Performance of Listed Milk Users in Nigeria

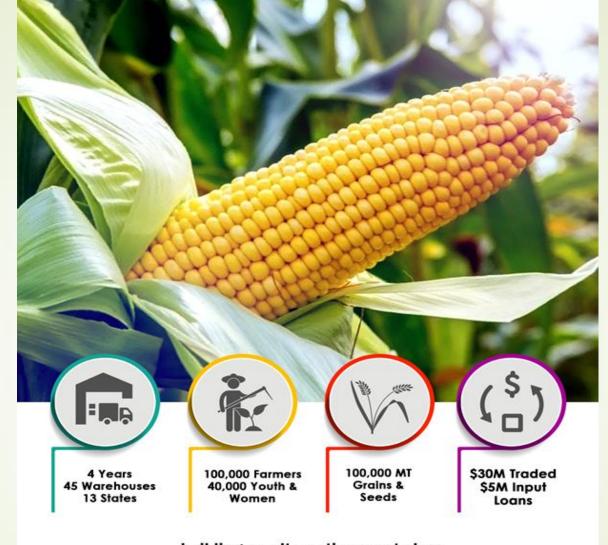


- •Topline (Ql'19): N70.97bn, Up 5.2%
- Reported a profit after tax of N12.85bn
- Profit jumped 49.25% y/y
- •Share price of N1,400, down 9.01% in the last year



- •Topline (Ql'19): N9.28bn, Up 12.62%
- Reported a profit after tax of N506.75mn
- •Profit spiked 2,200% y/y
- •Share price of N10.95, down 9.11% in the last year





...building an alternative asset class.







Stock Market

•NSE ASI • 3.68% to 31,307.00pts on May 28th

•Consumer goods sub index: • 2.24% at 641.33pts

	Share Prices (N)	Daily % Change (May 27 th – 28 th)	YTD (% Change)
Nestle	1,450	1 3.57	4 11.11
Honeywell	1.07	\(\)	1 4.06
Flour Mills	13.35	2 .95	32.90
Cadbury	10.30	-	2.50
Dangote Sugar	13.45	• 0.37	12.13
Unilever	29.55	\	→ 16.22
Ikeja Hotels	1.45	\	5 .22



Oil Markets Today

COMMODITY

DAILY CHANGE May 27th – 28th

YTD

CURRENT PRICE

BRENT

WTI

NATURAL GAS

0.67%0.56%

1 0.50%

27.25%

1 28.87%

12.24%

\$69.64pb

\$58.59pb

\$2.61MBtu



Oil Prices

- Brent down by 0.67% to \$69.64pb
- The oil market was weighed down by concerns of weak oil demand and high US crude inventories
- Prices declined despite reports of lower OPEC production & tension in the Middle East



Agricultural Commodities

Wheat



Wheat prices up by
4.09% to \$4.81/bushel
Due to production constraints in the US caused by
unfavourable weather

Corn

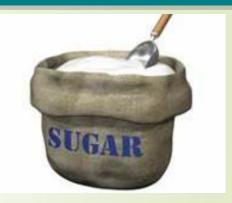


- Corn prices jumped 3.72% to \$4.02/bushel
- US rainfall continues to delay planting

Cocoa



Sugar



- Cocoa prices rose by 1.69% to \$2,467/MT
- Driven by increased demand in Asia
- Sugar prices up0.78% to 0.1166/pound
- Caused by increased demand from end-users in Brazil



OUTLOOK – Oil Prices



• Price to hover between \$68-\$71pb

Lingering US-China trade dispute to weigh on prices

Signals from OPEC about extension of production cut deal to

influence prices



OUTLOOK - Agricultural Prices

GRAINS

 Adverse weather conditions in the US would continue to push prices up

SOFTS

Sugar

• Increased global health consciousness likely to weigh on prices

Cocoa

Strong demand for chocolate in North America and Europe to support prices

