# **Burning Economic Issues**



- Iran sanction riles oil markets (\$71.47pb)
- Strike suspended after N30k minimum wage agreed
- ASUU strike still on
- Ivory Coast set for record cocoa harvest (\$2,310/MT)
- Retail diesel price up 2% to N255/litre
- SSA has a debt crisis IMF

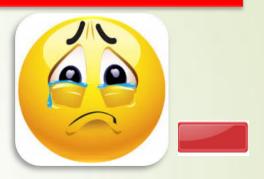


## Impact

### The Goodies







- Cocøa price is export revenue &

External reserves accretive

- Naira flat at N362/\$ through October On-grid power below 4,000MW
  - External reserves languish at \$41.91bn

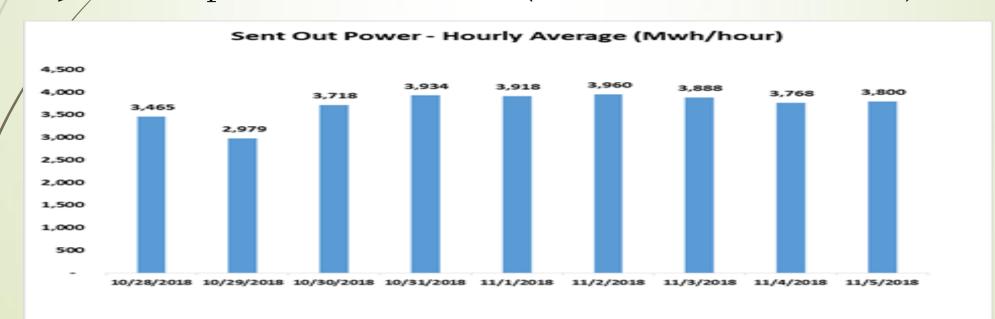


#### **Power Sector**

November 05th

State	Temperature
Abuja	23°C
Kano	22°C
Lagos	26°C

- Average power output: 3,800MW/h (up by 32.58MW/h)
  - Gas constraint stood at 1,080MW while grid constraint was at 1,860MW. No water constraint
- Naira equivalent of power loss: N1.41billion (annualized at N514.65billion)





### Domestic Commodities Price Movement

## Relatively Elastic Goods

Commodities	Current Prices	Previous Month Prices	Directional Change	1-Year Low	1-Year High
Palm Oil (25l)	N10, 000	N10,000		N6,000	N25,000
Semovita (10kg)	N2,850	N2,850		N1,800	N3,500
New Yam (medium size)	N400	N400		N400	N1,900
Sugar (50kg)	N14,900	N14,900		N8,000	N20,000



## Domestic Commodities Price Movement

#### Relatively Inelastic Goods

Commodities	Current Prices	Previous Month Prices	Directional Change	1-Year Low	1-Year High
Garri (50kg) Yellow	N6,500	N6,500		N7,000	N16,000
Rice (50kg)	N16,000	N16,000		N13,000	N22,000
Flour (50kg)	N11,100	N11,100		N8,500	N11,100
Beans (Oloyin)(50kg)	N27,000	N27,000		N12,000	N34,000
Cement (50kg)	N2,550	N2,550		N1,400	N2,700
Tomatoes (50kg)	N12,000	N12,000		N8,000	N20,000

• Prices of most domestic commodities were flat relative to the previous month



# Consumer Goods – Current price

Goods	Street price Supermarket price		% difference	
Pepsi (50cl)	N120	N100	20%	
Beer (60cl)	N260	N300	-15.30%	
Bread Loaf	N350	N400	-12.5%	
Indomie (1 carton)	N1,900	N2,100	-15.5%	
Gala (big size)	N100	N100	0%	

Domestic food prices remain flat



## Commodity in Focus - Gum Arabic



- •Planting/Maturity lag: approximately 5 years
- •Total global production: approximately 100,000tonnes (\$320mn)
- Mainly produced in Africa
- •World's top producers: Sudan, Chad, Nigeria, Eritrea
- •Uses: confectionery, chewing gum, cigarette rolling papers, icing, candy, paints, admixture for cement production



- •Cement manufacturers Lafarge, DangCem, FMN, CCNN
  - •Average revenue growth of 4%
  - •Average Free cash flow N65.43bn







# Gum Arabic Production in Nigeria

- •Nigeria's gum Arabic output: 22,000 tonnes (\$70.4mn)
- •Approximately 22% of global
- •Rank: Global- 3rd, West Africa- 1st
- Below potential estimated at 50,000 tonnes
- •Mainly produced in Northern states
- •Major producing states: Taraba, Jigawa, Yobe, Sokoto, Adamawa
- •Insecurity in producing states to reduce output in the short run



### Stock Market

• NSE ASI • 0.33% to 32,154.03 on November 06<sup>th</sup>

•Consumer goods sub index 1.82% to 723.39pts

	Share Prices ( <del>N</del> )	Daily % Change (November 05 <sup>th</sup> - 06 <sup>th</sup> )	YTD (% Change)
Nestle	1,430	<b>1</b> 3.62	<b>1</b> 11.31
Honeywell	1.08	<b>3.5</b>	<b>4</b> 9.07
Flour Mills	17.70	<b>4</b> 8.11	<b>→</b> 37.07
Cadbury	9.90	<b>\( \)</b>	<b>♣</b> 36.18
NB	81.00	1.25	₹ 38.92
Dangote Sugar	13.40	<b>1</b> 4.26	<b>31.00</b>
Unilever	39.50	-	2.68



#### Oil Prices

- Brent crude down 2.32% to \$71.47pb
- Prices declined despite lower US rig count and imposition of sanctions on

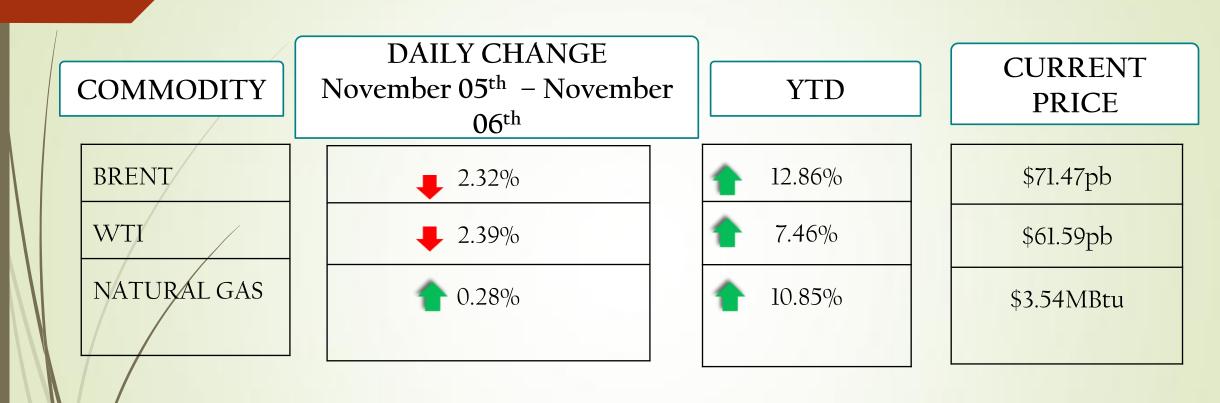
Iran

- Concerns about weak global economic outlook continue to weigh on prices
- US -China trade tensions deepens as Trump threatens new tariffs on Chinese

imports



# Oil Markets Today





## Agricultural Commodities

#### Wheat



•Wheat prices down by 0.40% to \$4.98/bushel

On concerns of weak global demand

#### Corn



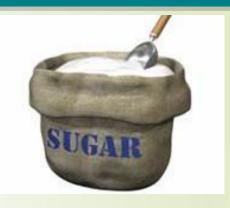
- Corn prices declined by 0.27% to \$3.64/bushel
- Weighed down by US-China trade tensions

#### Cocoa



- Cocoa prices up 0.61% to \$2,301/MT
- On higher demand for chocolate, particularly from advanced economies

#### Sugar



- Sugar prices declined by 1.05% to 0.1318/pound
- Driven by prospects of higher output from India



## **OUTLOOK – Oil Prices**



- Prices likely to trade around \$72pb-\$74pb as market assesses impact of US sanctions on Iran's oil exports
- OPEC meeting in December will also influence price direction



# OUTLOOK - Agricultural Prices

**GRAINS** • Trade rhetoric from US and China likely to influence direction of prices

## SOFTS

## Sugar

Weakening fundamentals expected to weigh on prices

#### Cocoa

Record Ivory Coast harvest expected in the 2018/2019 harvest
will likely lead to lower prices

